Tvarak
Sales Accelerator

Real Time Business Performance Monitoring

Save Time → Reduce Cost → Increase Productivity

http://Tvarak.com **http://goo.gl/A53o7u**

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Tvarak is a Sales Process Accelerator for startups, SME’s and Enterprise. Corporate can manage entire business on the go.

Tvarak provide most efficient and affordable real time employee, customers status and sales performance monitoring.

Tvarak assure companies to increase employee efficiency effectively.

Tvarak helps corporate to make smarter decisions to Save Time, Reduce Cost and Increase Productivity

Problem

Track field executive activity

Transparency of employee expenses

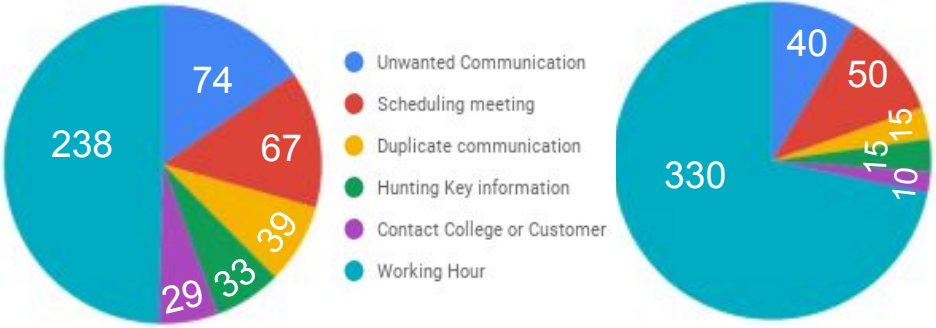
Lead Data & document management

Proper communication

Monitoring sales target

Huge manual administrative task

How Office Executive Invest Time on Office (**in Min**)



Without Tvarak

With Tvarak

How Sales Executive Invest Time on Field (**in Min**)

Without Tvarak

With Tvarak

We Save 90 Min Productive Time

Per User / day

100 Employee

$ 15 / Hour

— $ 2250/Day

The Solutions

CRM

Manage Lead, Meeting status, reminders, Orders. It helps to track and optimize entire sales process efficiently and Convert more Leads into Opportunities

TEAM

Manage your Reporting Structure, Track employee efficiency effectively with real time GPS based monitoring and Increase return on investment (ROI)

PROJECTS

Effectively Create, assign, remind and check projects progress and task status with easy communication & collaboration

SALE

Manage entire product catalogue, GST ready Orders, invoicing, sales target and sales analytics, Payments, with real time notifications

Features

Mobile CRM
Secure Cloud based Access Anytime, Anywhere

Project Manager
Manage client projects & track the performance on finger tips

Task Manager
Effectively create, assign, remind & check task status

Team Management
Manage reporting structure and authority

Product Catalogue
Manage your product catalog and inventories

GPS Tracking
Increase employee efficiency effectively

GST Ready
Gst enabled ordering and invoicing

Instant Notification
Every New lead or Order generated by executive on real time.

Internationalisation
Manage your Currencies & Taxes as per your country preference

Chat Messenger
Easy Communication, Collaboration & Coordination

Call Manager (Coming Soon)
Check how many calls made by your executives

Call Recording (Coming Soon)
You can record calls for quality purpose

Features

Attendance
Track employee attendance and daily expenses

Expense Manager
Manage your employee daily expenses and Increase transparency

Task Status
Assign and get task status from executive

Meeting Status
Executive can manage client meeting status

Task & Meeting Reminders
Client Meeting reminder & Status Management

Go Green
Paperless data management will help to go green

POS (Point of Sales)
Your own retail solutions for daily ordering and invoicing

Inventories
Executive Get real time update on stock availability

Payments
Manage all your invoices and daily transaction

Sales Target
Paperless data management will help to go green

Sales Analytics
Set revenue target and analyse with detail dashboard

Administration
Minimize manual administrative Task

Current Stage

150000+

GPS Location Track

Android App & Website Live

400 + Business Register

700+ Executives Created

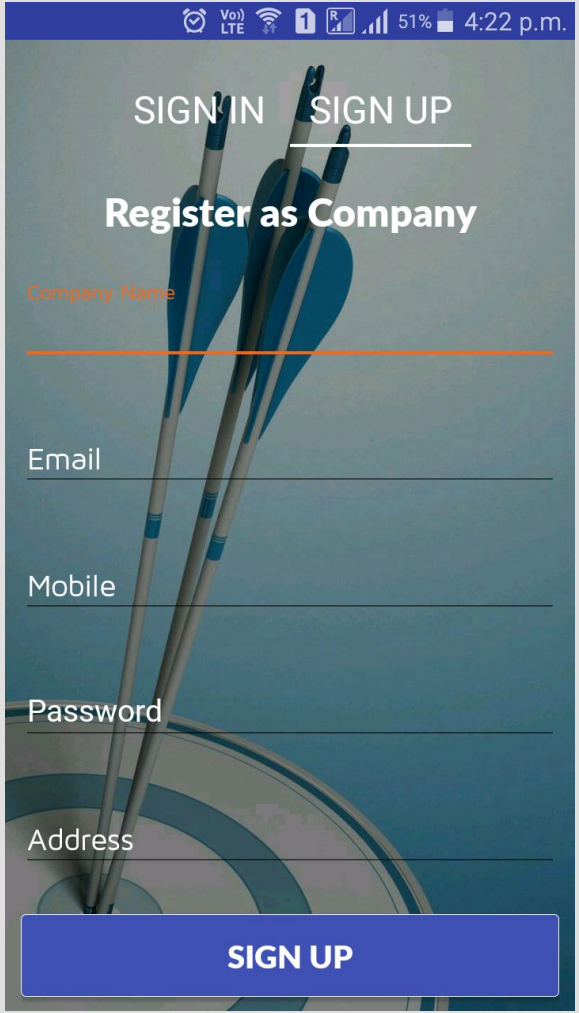
500+ Products Posted

150+ Orders generated

15000+ Task Completed

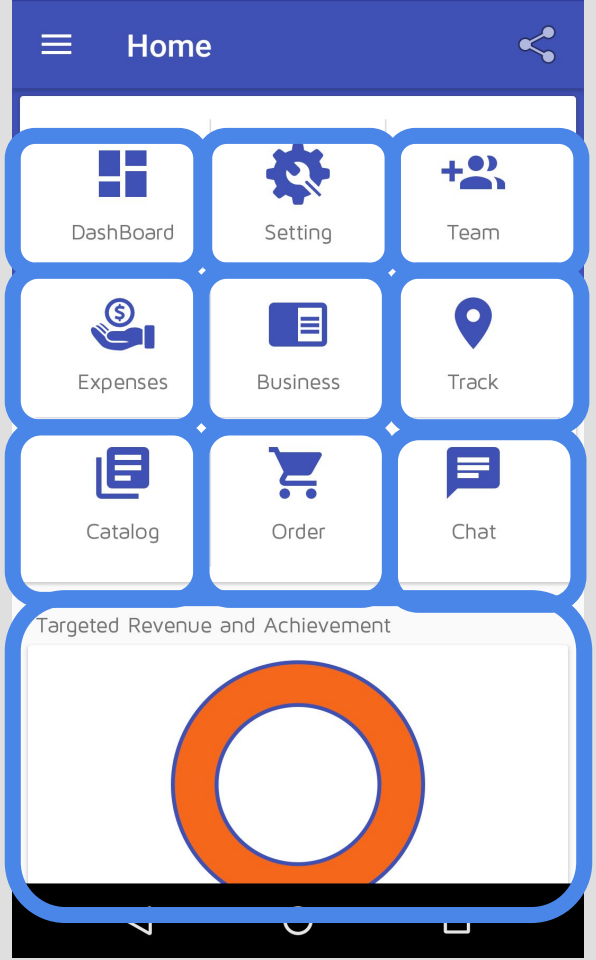
11000+ Customer Data Added

Application Screenshot



Registrations to be done only for company admin and not executives.

Enter your company name, email ID, mobile number, password and company address to get started.



Dashboard: Get the count of leads, orders and graphical charts of sales.

Setting: Set your currency, taxes, leads, and team roles.

Team: Create and Manage Sales Teams

Expense : You can manage daily expenses of your employee

Business: Create and manage your clients.

Track: Get the location of your users

Catalog: Create and manage your product catalog.

Order: Keep a track of all your orders.

Chat: Communicate with your Sales Team

Analytics: The given diagram provides you an analysis of sales target set and completed by the team. Diagrammatic analysis helps understanding sales results easier.

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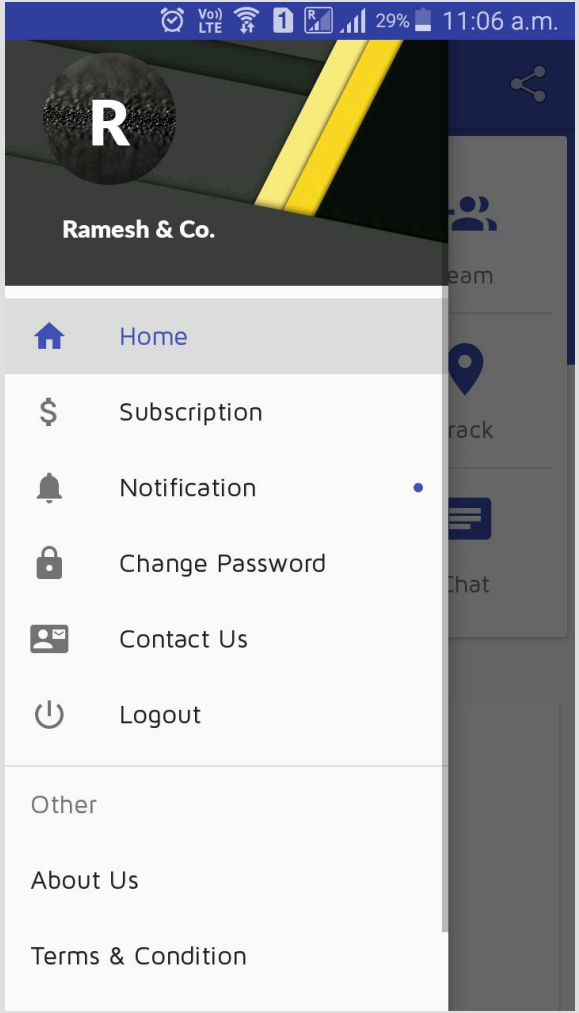

Home: Will bring you to the Home page.

Subscription: Subscribe to us.

Notification: Check all notifications received in the app.

Change password: Change your password.

Contact us: Let us know your about your queries.

Logout: Sign off.

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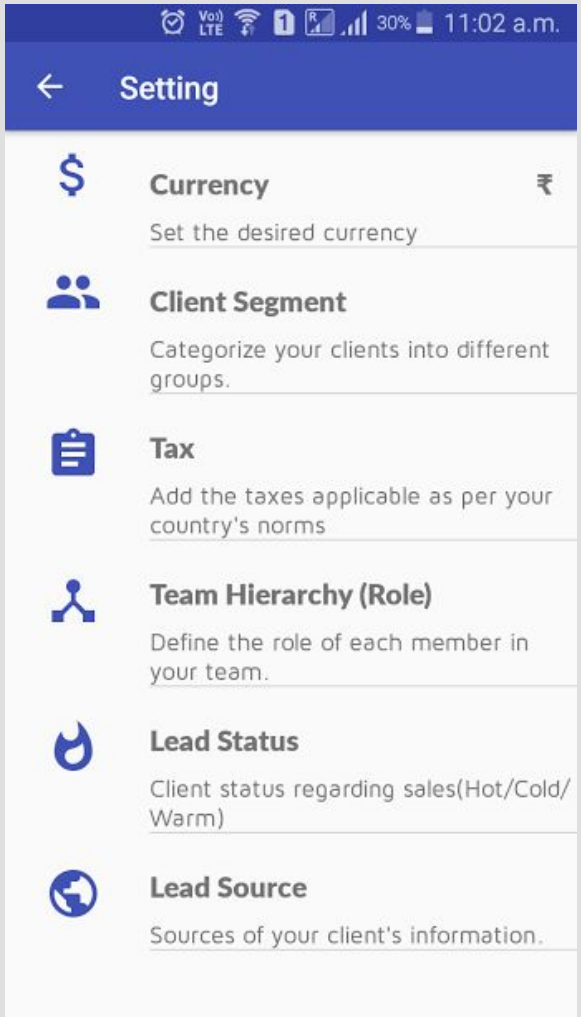
Sales Accelerator



Currency: Set your desired currency. For eg: $

Client Segment: Categorize the clients into different groups

Tax: Add the taxes applicable.

Team Hierarchy: Create different roles. For eg: Manager, Executive, Salesman.

Lead Status: Create different client status.

Lead Source: Create different options of sources of your client leads.

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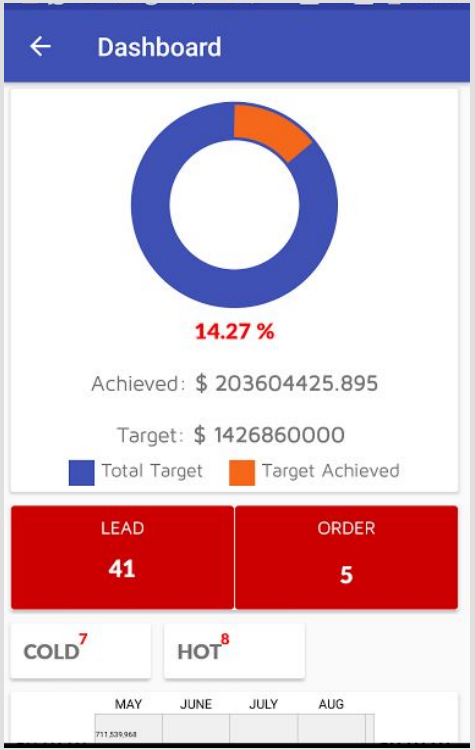

The dashboard gives you a graphical analysis of targets and sales. You can also track the total number of leads and orders generated.

Monthly sales analytics are made available for you in the form of bar graphs.

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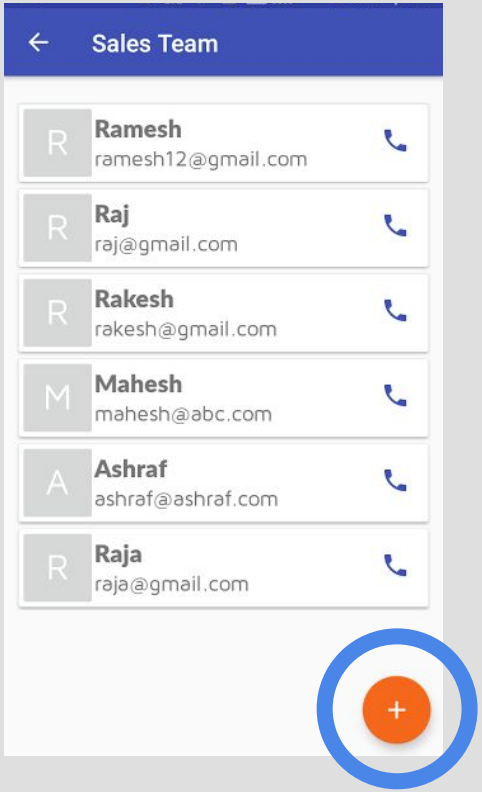
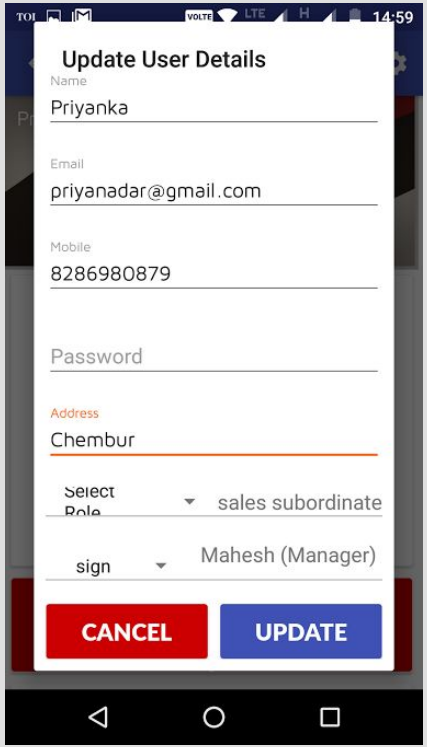
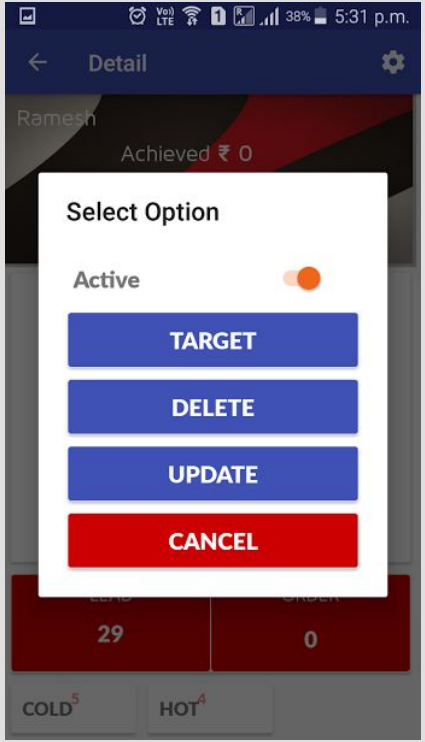


In **"Team"** option, select the highlighted option to add a new user to your sales team.



Enter the specified details, assign your user to the concerned senior and your user is created.

View the details of your salesperson. Select the highlighted option to make changes in user info



Make the desired changes in target, information update or delete the user.

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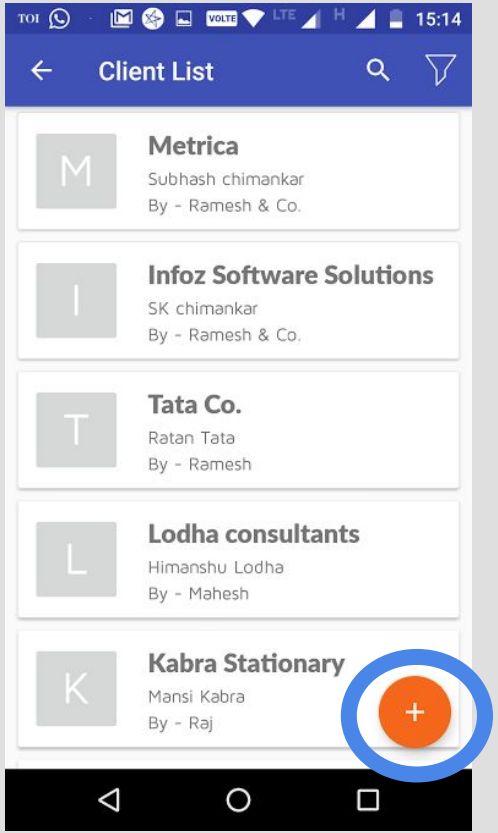
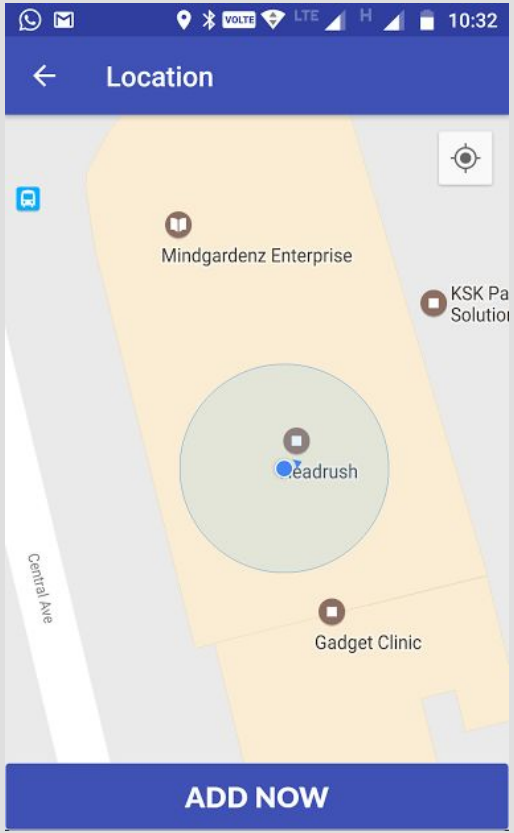


Enter the Client list by selecting **Business** from home page. Select the highlighted option to add a new client.



The location of your user creating the new client will be detected. **Make sure your GPS is turned on.** Select **add now** to proceed.

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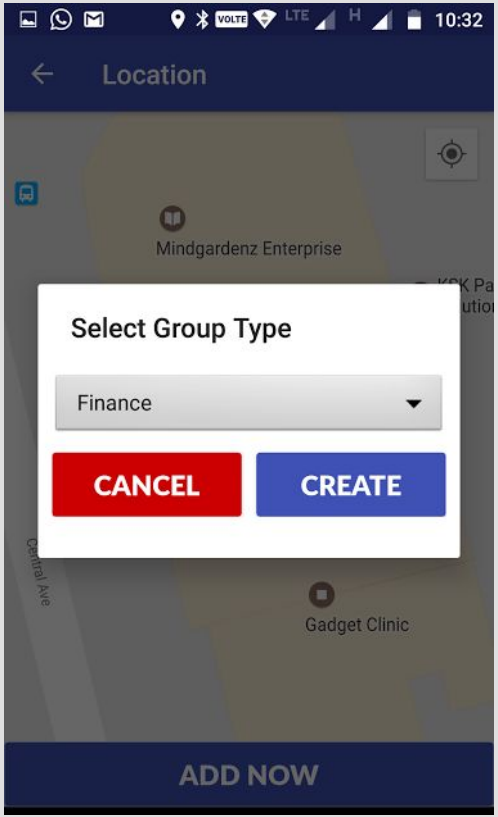
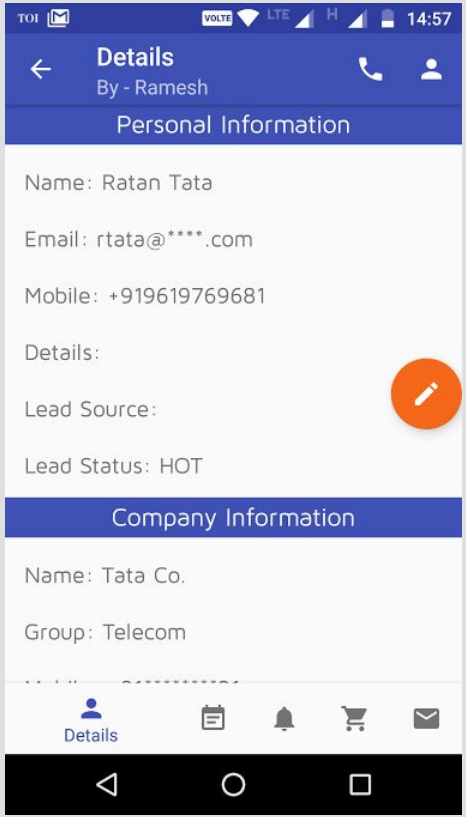
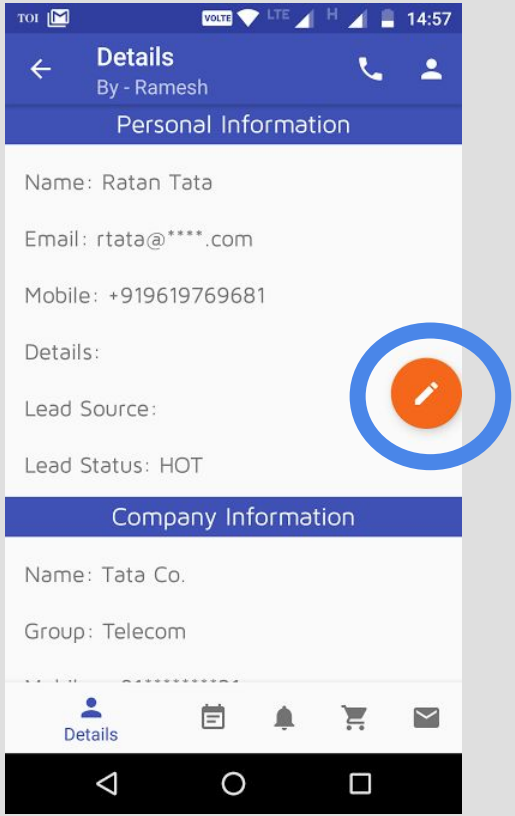


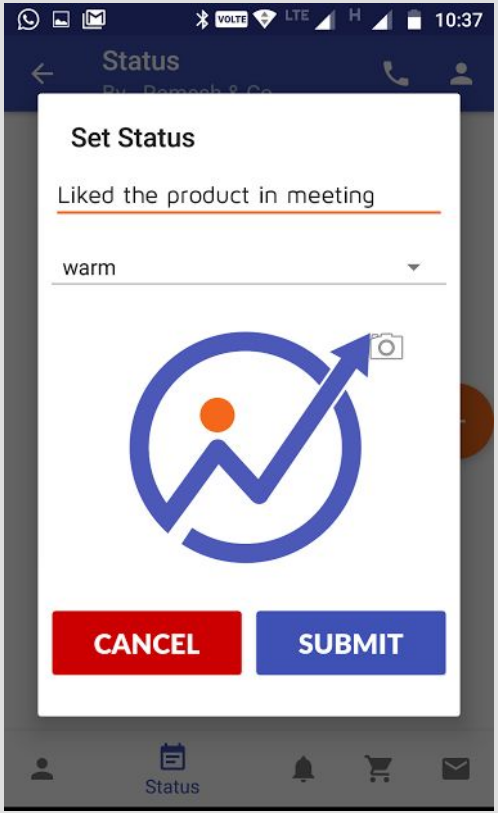
Further, define your client into the **Client segment** i.e the group type.



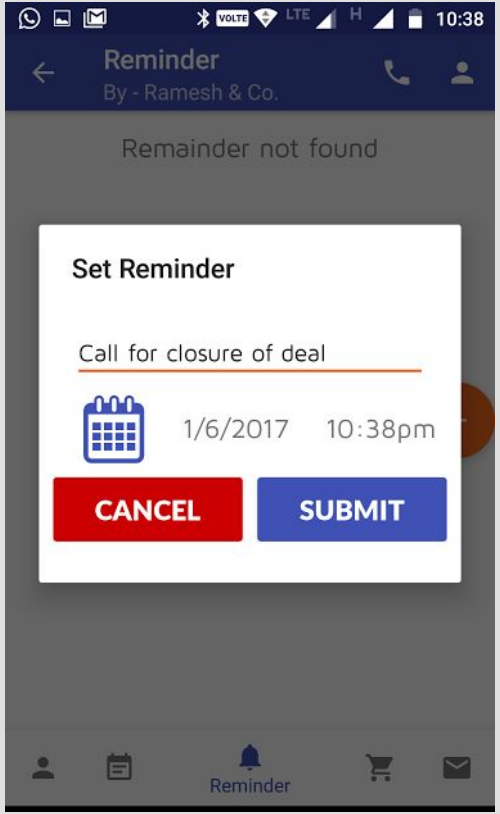
Add the personal details of your client's representative and the company's details.



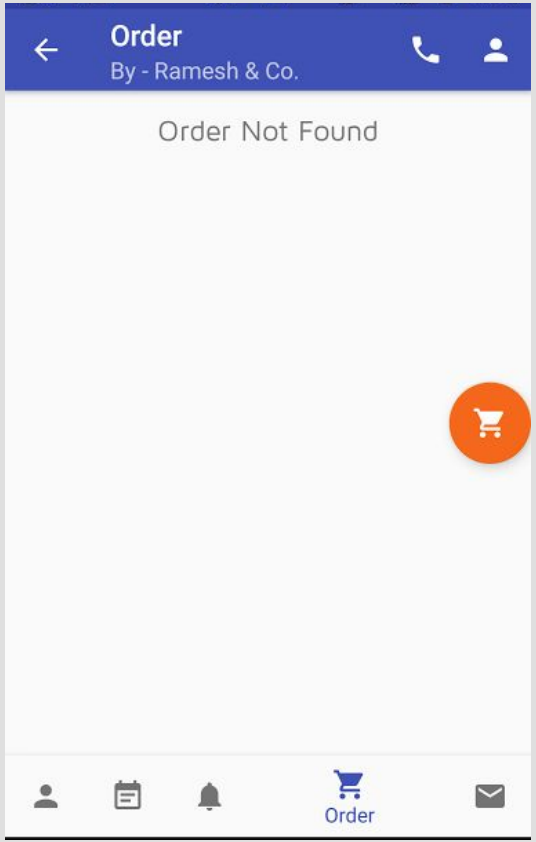
The information fed can be edited by selecting the highlighted option.



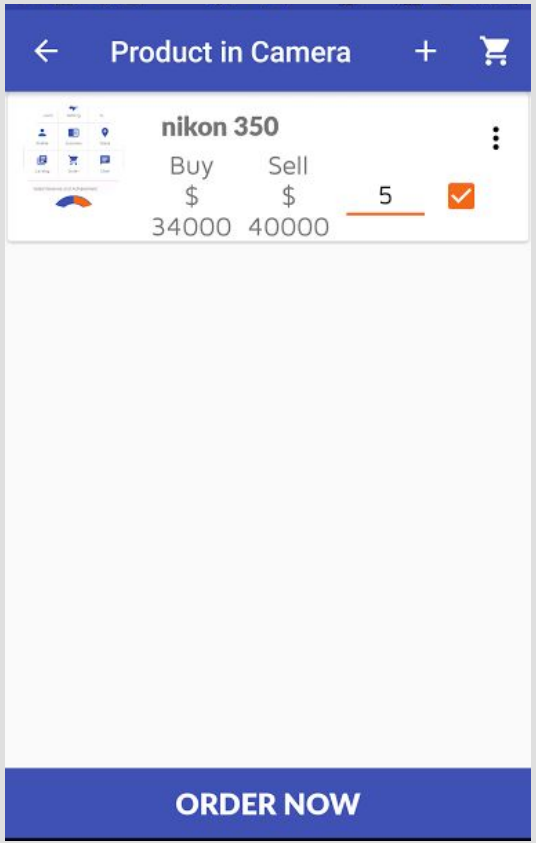
Select the **status** option from client profile to add a new status.



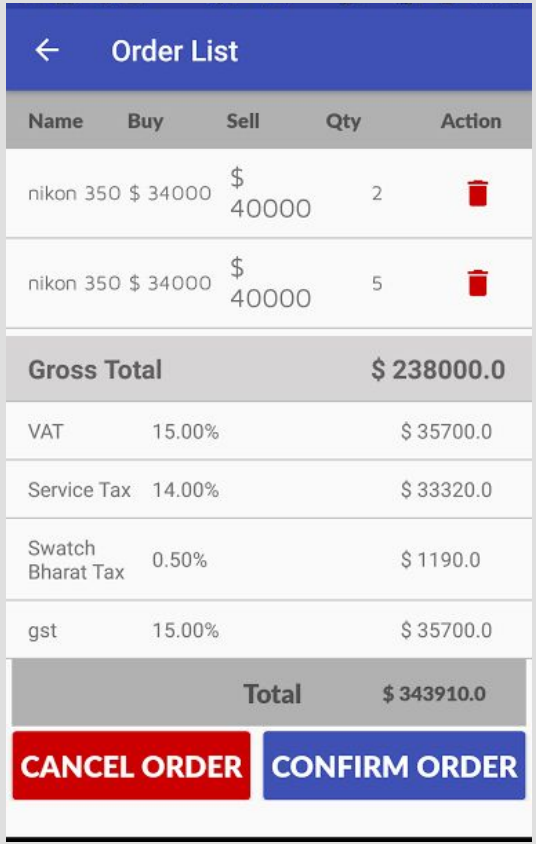
The **reminder** section lets you set a new reminder as per the time and date.



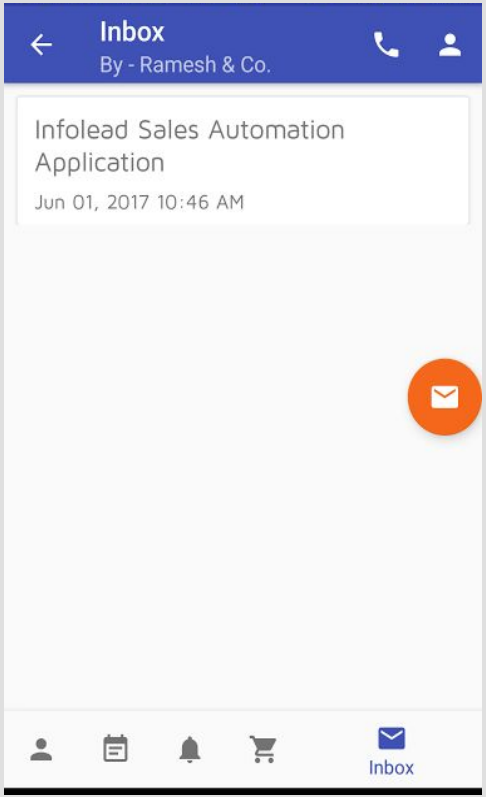
Enter the **Order** section where you can add a new order from the orange icon.



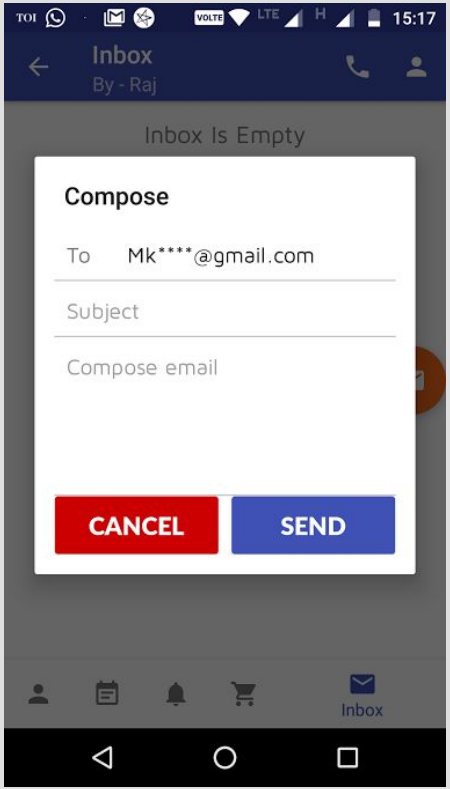
Choose the product from your selected category, add the quantity to proceed further.



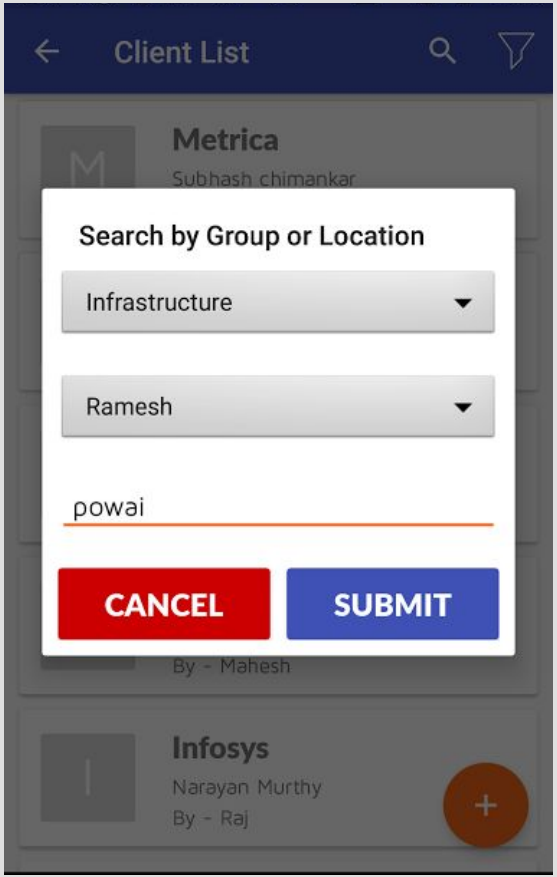
The invoice of your order shall preview the final amount and you can **confirm the order.**



Check the mails you send from the **Inbox** section. Select the orange icon to compose a new mail.

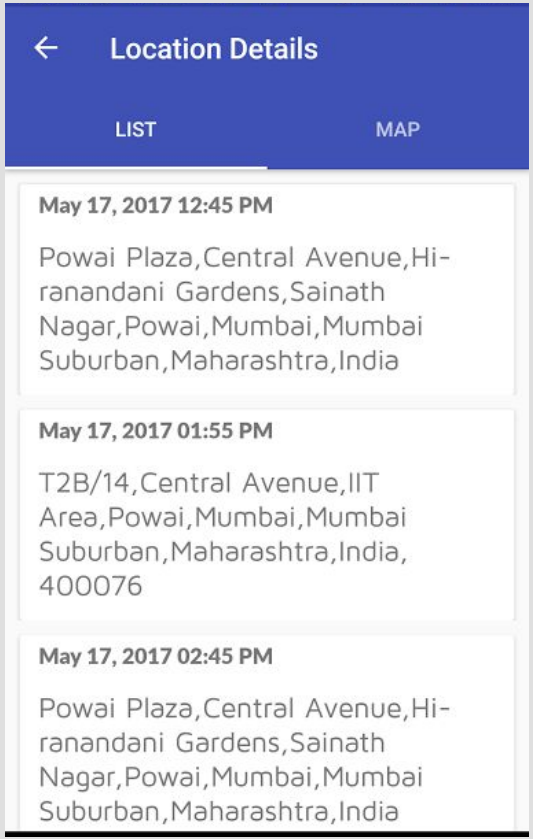


Select the email id of the recipient, type in the subject, the content and send your mail to the concerned client.

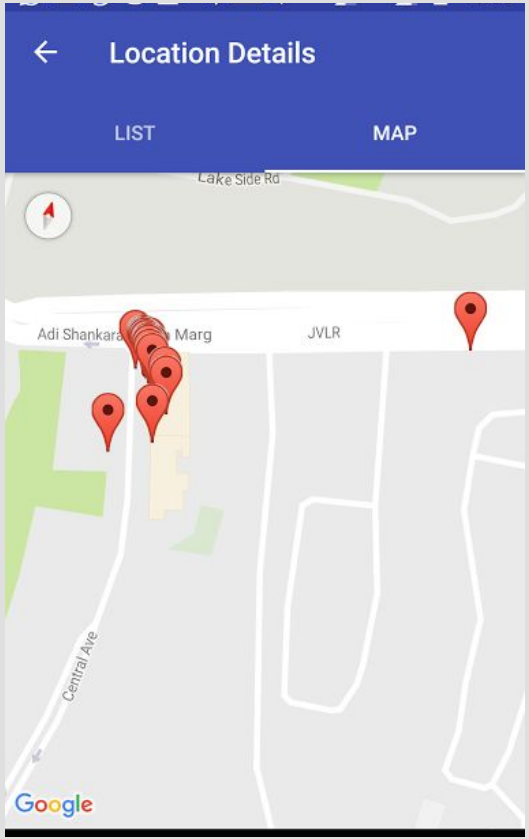


The **Filter** option besides the **Search** bar lets you filter your search list as per the client segment, employee assigned to the client and the location too.

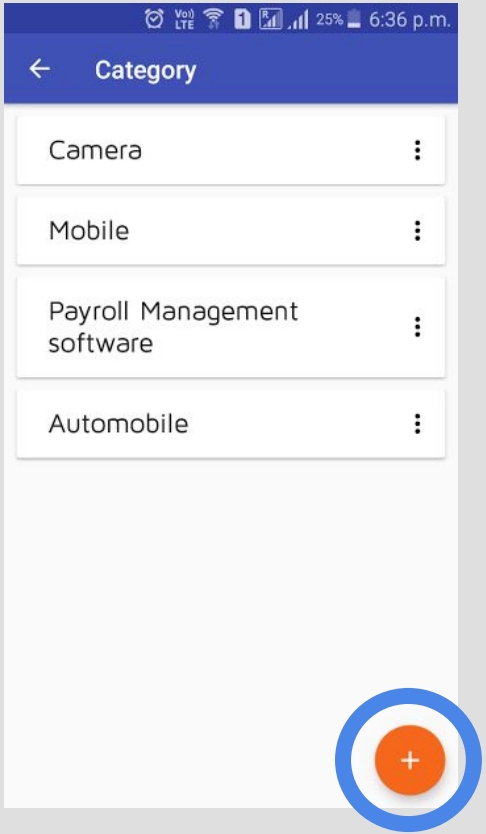
The **Track** option allows you to locate all your clients at that moment.



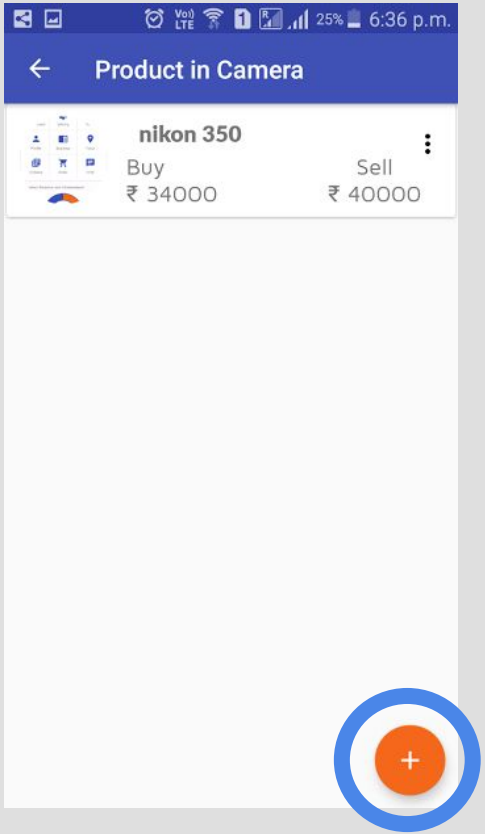
Enter the user's name in the **Search** bar and you'll get all his locations .



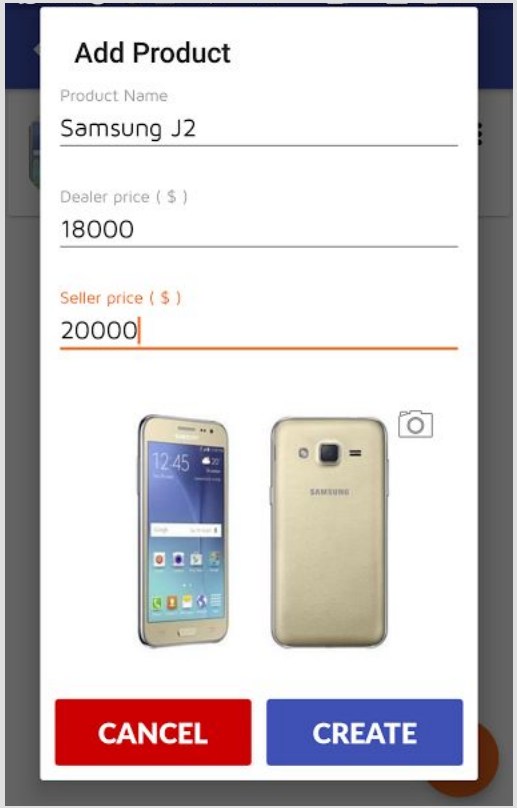
All the locations of a selected employee are also available to you on a map.



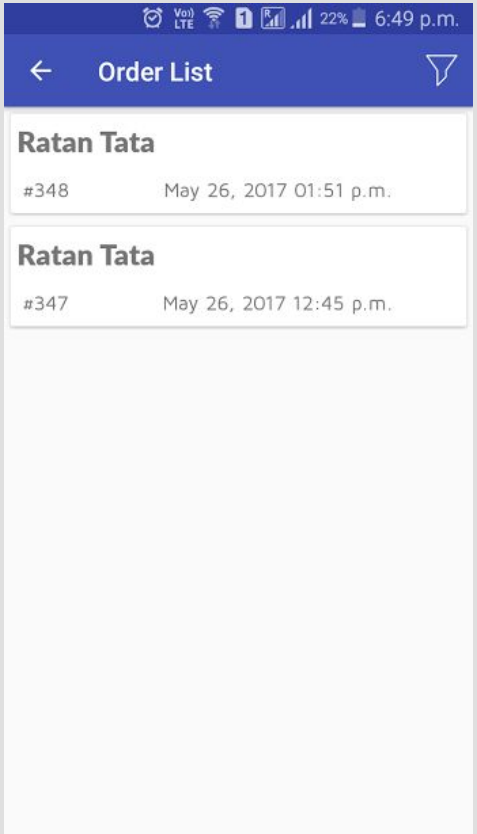
Select the highlighted option to add a new product category in the **Catalog**.



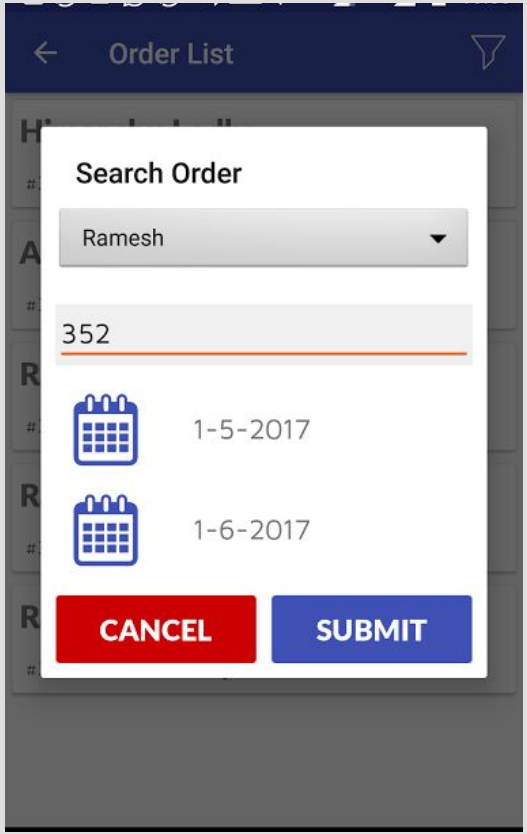
Further, add products to the selected category by using the highlighted option.



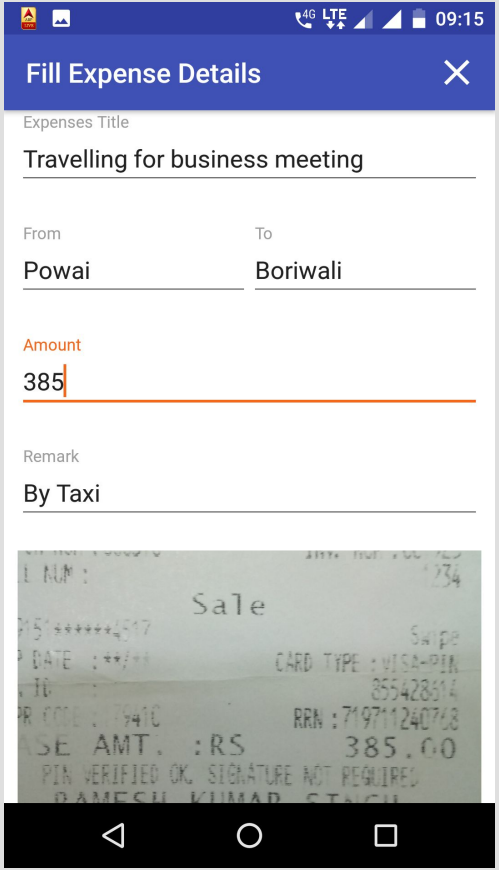
Add the required information along with the image. (Dealer Price is your selling price)



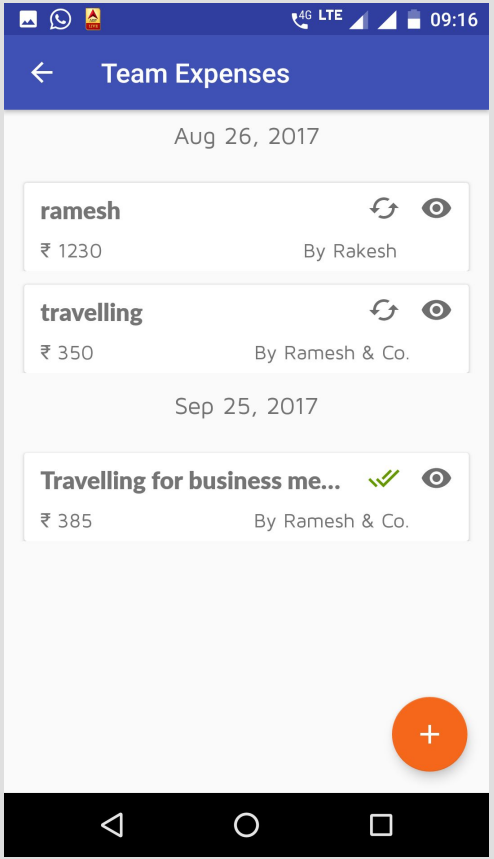
Enter the **Orders** option and get access to all the orders placed by your sales team.



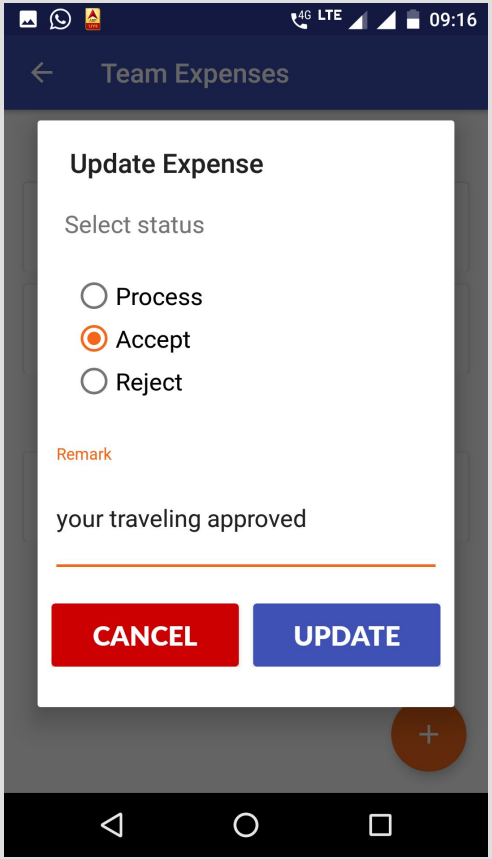
The filter option allows you to search your orders on the basis of employee, order number and the dates too.



Create Expenses



Manage Expenses



Get Approved from Admin

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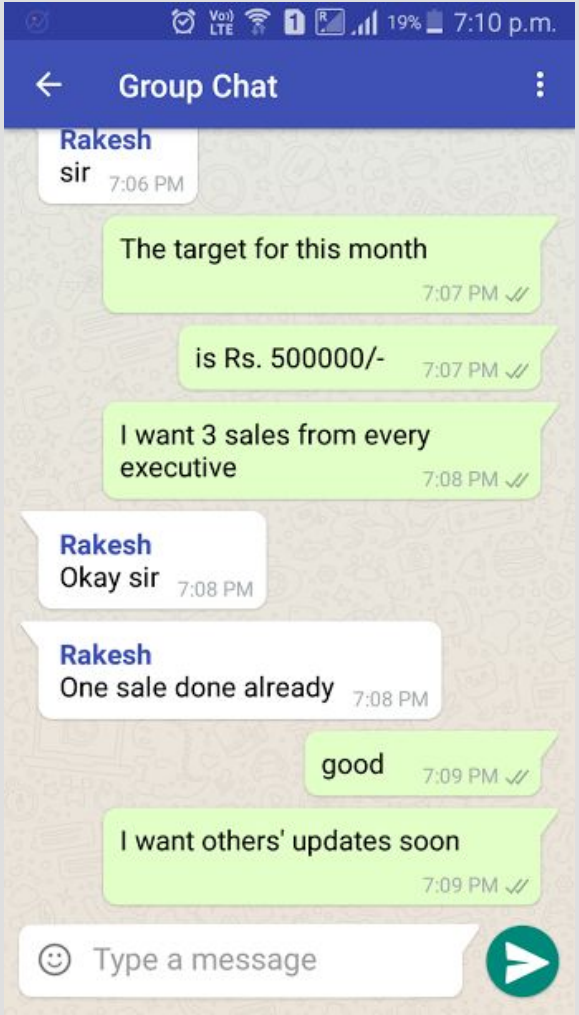

Communicate with your sales team and get instant notification of their replies.

Contact Us

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